

Beaumont ACO PCP Fee Value-Based Reimbursement Exceed \$1.4M

The Beaumont ACO has again excelled in the BCBSM Patient Centered Medical Home (PCMH) Program with 87 physicians receiving PCMH designation this year. Overall 113 physicians from 36 practices were nominated for PCMH designation.

Based on 2017 utilization, the projected fee value-based reimbursement (VBR) will add an additional \$1,488,268 to Beaumont ACO PCP Office reimbursement from September 1, 2018 through August 31, 2019. On average a PCP office has the potential to earn an additional \$35,000, with some earning as high as an additional \$157,000.

PCMH Designation is determined by two major components: a PCMH capability score and Quality & Utilization score. Capabilities are scored based on the number reported “in place” combined with high performance during BCBSM’s site validation process. The Quality & Utilization (Q|U) score is based on a practice’s ability to close gaps in care according to HEDIS guidelines, reduce Emergency Department (ED) visits, and reduce utilization of high and low tech radiology procedures. Q|U scoring is based on calendar year 2017 claims data.

Congratulations to the following physicians who received PCMH designation this year:

Fathelrahman Ali, MD	Ann Froman, MD	Kavitha Ponduri, MD
Massud Almassudi, MD	Pamela Geppert, MD	Mariam Qureshi, MD
Daisy Angeles, MD	Nesrene Ghani, MD	Mushahid Raza, MD
Vijayalakshmi Arunachalam, MD	Ghadi Ghorayeb, MD	Janelin Regiec, MD
Andrew Athens, DO	Douglas Grucz, MD	Nutan Saxena, MD
Ellen Athens, DO	Richard Grucz, MD	Michael Schaeffer, MD
Suraiya Azom, MD	Walid Harb, MD	Avtar Sekhon, MD
Arsala Bakhtyar, MD	Kirti Jain, MD	Jonathan Serman, MD
Raghunath Bandri, MD	Valerie Johnson, MD	Sarju Shah, MD
Ziad Berri, MD	Henry Jurasek, MD	Anita Sinha, MD
Kavitha Bhagavatula, MD	Susan Jurasek, MD	Abraham Slaim, MD
Jasreem Bhullar, MD	Jeffrey Kane, MD	John Slaim, DO
Aaron Blanzly, MD	Shabana Khan, MD	Sheila Sungurlu, MD
John Blanzly, MD	Haseeb Khawaja, MD	Sana Syed, MD
Sasi Boppana, MD	Elisa Kolk, MD	David Szaraz, MD
Heather Cadena, MD	Aruna Lanka, MD	Andrea Szuper, MD
Catherine Cherri, MD	Jianming Lau, MD	Letacia Thomas, MD
Satyalashmi Chilukuri, MD	Samyuktha Madishetty, MD	Shirley Tom, MD
James Choi, MD	Paul Malick, DO	Robert Valcav, MD
Christine Climie, MD	Meredith Mclaughlin, MD	Brian Vinton, MD
Thomas Costantino, MD	Farah Mehdi, MD	Steven Waskerwitz, MD
Champa Dassanayake, MD	Nina Nayak, MD	Lori Weide, MD
Eliezer Deleon, MD	Indrani Nimmagadda, MD	Chin Yi, MD
Michele Diebold, MD	Maura O’Connell, MD	Wassim Younes, MD
Ruaa Elteriefi, MD	Wafa Odeh, MD	Douglas Zakolski, MD
Lobna Fakih, MD	Sujal Panchal, MD	Jonathan Zimmerman, MD
Jennifer Foess-Halaas, MD	John Paquet, MD	
Daniel Frattarelli, MD	Cynthia Piko, MD	

For the 2018 designation year, BCBSM expanded upon their value-based reimbursement (VBR) (formerly fee uplift) opportunities for primary care physicians (PCPs). Effective 9/1/2018, PCPs were eligible to achieve **up to 150%** of the base fee schedule in VBRs.

The 5 VBR categories are highlighted below:

- J PCMH Designation (10%): Practices who meet the minimum 20th percentile Quality and Utilization (Q|U) score.
- J Cost Benchmarking (5%, 10%, or 15%): Top 40% of subPOs and OSCs with low cost and trend. [Beaumont ACO's performance on cost placed them in the top 10-40 percent of POs, rewarding our designated PCPs with an additional 10% VBR.](#)
- J Clinical Quality (CQ) (5%, 10%, or 15%): Practices who score at or above the 80th percentile in HEDIS metrics for BCBSM commercial & Medicare Advantage (MA PPO) patients.
- J Provider Delivered Care Management (PDCM) (5%): Practices engaging 3% of their BCBSM populations with billable care management services.
- J Advanced Practice (5%): Practices engaging 5% of their BCBSM populations with billable care management services and participating in the Admission/Discharge/Transfer project.

PCP VBRs are applicable to the following codes: office visits codes (99021-99215) and preventive medicine visits codes (99381-99397) and PDCM visits codes (if applicable). Practices must bill above the BCBSM allowed amount in order to receive VBRs on billable claims. VBR effective dates: **September 1, 2018 – August 31, 2019.**

Below is a distribution of the VBRs Beaumont ACO's PCPs are receiving:

VBR %	10%	15%	20%	25%	30%	35%
No. of PCPs	2	0	74	8	1	1
Type of VBR	PCMH	PCMH & PDCM	PCMH & Cost	PCMH, Cost, & PDCM	PCMH, Cost, & CQ	PCMH, Cost, & CQ

PCMH Designation is a remarkable achievement and a testament to the hard work and dedication of everyone in our practices. The Beaumont ACO is looking forward to continuing this success by working with all practices willing to actively engage in the PCMH program. **If you are interested in working with the Beaumont ACO in becoming PCMH designated please contact ACO Provider Relations at 313-586-5007 or via email acoproviderrelations@beaumont.org.**

Physician Spotlight



Dr. John Paquet of Sunstrum Medical Associates, PC received the highest BCBSM VBR (35%) amongst all Beaumont ACO PCPs. Dr. Paquet's stellar performance in quality ranked him in the top 98thtile amongst all PCPs in the state of Michigan participating in PGIP. Dr. Paquet and his team at Sunstrum Medical Associates have embraced the PCMH model and continue to strive on improving patient care!



Dr. Nasrene Ghani of Schaefer Internal Medicine Dearborn, PC received a top BCBSM VBR of 30% this year. Dr. Ghani performed in the top 93thtile amongst all PCPs in the state of Michigan participating in PGIP. Dr. Ghani and her team work diligently on closing patient gaps showing that teamwork is the best way to improve patient care!

Keep Up the Great Work!