



# Message from the CEO

Belal Abdallah, M.D., CEO and Board Chairman, Beaumont ACO

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## Medicare Shared Savings Program (MSSP) – 2019 Performance Year Results

We are pleased to announce that the Beaumont ACO is once again one of the top MSSP ACOs in the Country and ranks #1 in terms of savings percentage generated in Michigan! This marks seven consecutive years the Beaumont ACO has generated and shared in the savings created in the program. Through our model of a physician / health system partnership we were able to create over \$27 Million (a 9.2% savings rate) in shared savings for the Center of Medicare and Medicaid Services (CMS) in 2019, of which the Beaumont ACO gets to share in **\$14.2 Million**. These results place us in the top 97 percentile of the 540 plus ACOs across the country. We have done all of this while increasing our quality scores in the program as well. For 2019 our quality score increased over a full two percentage points up to 92.17%.

Since inception the Beaumont ACO has generated over **\$160 Million Dollars** in savings for CMS and of that the ACO has received roughly **\$75 Million Dollars** of that savings. This performance is the best in Michigan over that time period. We are also proud to say that this has put us in the 99<sup>th</sup> percentile nationally among all ACOs. Our success in the program has allowed us to pass a majority of the shared savings generated, after infrastructure costs and reserve funding, back to the participating providers in the program. Currently over 1,000 member physicians, both PCPs and Specialists, participate in our MSSP covering more than 25,000 patients.

The Beaumont ACO Board of Managers has recently approved the distribution plan and work is underway to get incentive distribution checks out to our providers. We hope to have this completed early in the 4<sup>th</sup> Quarter.

In addition, The Beaumont ACO board of Managers held its annual retreat on September 18, 2020 virtually and set the strategic agenda for the next year. As part of the retreat, we had a productive and fruitful discussion with Advocate Physician Partners, the largest ACO and Clinically Integrated Network in the country. After that presentation, the ACO Board has requested information from the Beaumont Health Board, including a Goldman Sachs financial and synergy analysis report, with regards to a potential merger with Advocate-Aurora, as we were impressed with Advocate Physician Partner's structure and population health management that is also physician led. We will be sharing information with all our members in the upcoming weeks.

If you have additional questions, would like more details, or would like to speak with an ACO representative on how to participate in this contract, please contact our Provider Relations team at 947-522-0037 or via email at: [AcoProviderRelations@beaumont.org](mailto:AcoProviderRelations@beaumont.org).

Once again, it is the Beaumont ACO's mission to represent the best interest for our physicians and hospitals working together to improve the care of our population with quality, efficiency, and patient satisfaction.

## 2019 Performance - Michigan MSSP ACOs

ACO Name	Beneficiaries	Savings Rate			Earned Shared Savings		
		MI Rank	Rate	Nat'l %tile	MI Rank	Rate	Nat'l %tile
<b>Beaumont ACO</b>	<b>25,241</b>	<b>1</b>	<b>9.2%</b>	<b>96.8</b>	<b>3</b>	<b>\$14.2M</b>	<b>97.0</b>
Trillium Health, LLC	7,414	2	8.1%	92.9	6	\$3.0M	71.4
Federation ACO, LLC	80,407	3	8.0%	92.7	1	\$33.5M	99.4
McLaren High Performance Network, LLC	45,588	4	6.9%	89.6	2	\$17.3M	98.3
Northern Michigan Health Network	7,182	5	6.1%	85	10	\$1.9M	61.2
Michigan 2017 ACO	9,018	6	5.9%	84.4	7	\$2.9M	70.1
PMC ACO	5,269	7	5.1%	79.2	11	\$1.6M	57.4
UOP ACO, LLC	9,600	8	4.6%	75.1	9	\$2.2M	64
Reliance ACO LLC	12,567	9	4.3%	71.4	5	\$3.2M	72.9
POM ACO	57,135	10	4.2%	70.1	4	\$10.5M	94.2
GGC ACO, LLC	7,182	11	3.7%	64.8	13	\$1.4M	55.7
Genesys PHO, L.L.C.	10,702	12	2.8%	55.1	8	\$2.5M	66.4
United Physicians ACO	14,449	13	2.6%	52.4		\$0	1.4
Prime Accountable Care , LLC	7,862	14	1.9%	45.5	12	\$1.5M	56.6
McAuley Health Partners ACO, LLC	26,079	15	1.5%	39.8	14	\$1.3M	54.8
West Michigan Accountable Care Organization, LLC	35,059	16	1.0%	34.6		\$0	1.4
The Accountable Care Organization, Ltd.	22,632	17	0.9%	34.2		\$0	1.4
AdvantagePoint Health Alliance - Great Lakes, LLC	10,149	18	0.0%	25.3		\$0	1.4
Physician Direct Accountable Care Organization LLC	6,586	19	-0.5%	20.1		\$0	1.4